

Alberta Liquor Store Association Budget 2017

G/L Acct	<i>Profit/Loss Statement</i>	2017 Draft to	2016 Draft to 12/31/2016	2016 Budget
	<u>Revenues</u>			
41100	Membership	\$ 160,000.00	\$ 156,645.72	\$ 155,000.00
41200	Industry Partnerships	\$ 4,000.00	\$ 4,030.00	\$ 3,000.00
41300	Group Buy Rebates	\$ 22,000.00	\$ 14,510.40	\$ 22,000.00
42100	Advertising		\$ -	\$ -
42200	ALIC Sponsorship	\$ 80,000.00	\$ 81,169.31	\$ 75,000.00
42310	Liquor Retailer Sponsorship	\$ 30,000.00	\$ 25,000.00	\$ 30,000.00
42320	Industry Awareness Programs	\$ 20,000.00	\$ 19,761.90	\$ 12,000.00
42330	Training/New Materials for Class D stores	\$ 20,000.00	\$ 11,428.58	\$ 20,000.00
42600	Industry Golf Tournament	\$ 15,000.00	\$ 30,000.00	\$ 20,000.00
43100	Industry Education Programs(inc. wine tour)	\$ 40,000.00	\$ 36,500.00	\$ 45,000.00
44100	Survey		\$ 20,000.00	\$ 20,000.00
45100	Industry Events	\$ 20,000.00	\$ -	\$ -
45200	Legal Recovery		\$ 24,276.00	\$ 15,000.00
	Total Revenues	\$ 411,000.00	\$ 423,321.91	\$ 417,000.00
	<u>Program Expenses</u>			
71100	Industry Awareness Programs	\$ 12,000.00	\$ (6,945.92)	\$ (10,000.00)
71200	AGM	\$ 1,500.00	\$ (1,033.60)	\$ (2,500.00)
71300	ALIC	\$ 35,000.00	\$ (42,153.84)	\$ (40,000.00)
71400	Board	\$ 5,000.00	\$ (3,920.03)	\$ (5,000.00)
71500	Marketing/Comms/Media	\$ 25,000.00	\$ (16,626.00)	\$ (16,000.00)
71600	Industry Education Programs	\$ 5,000.00	\$ (6,741.63)	\$ (5,000.00)
71700	Industry Events	\$ 2,000.00	\$ (1,449.26)	\$ (3,500.00)
71800	Government Relations	\$ 8,000.00	\$ (6,531.64)	\$ (5,000.00)
71850	Golf Tournament	\$ 5,000.00	\$ (8,705.26)	\$ (5,000.00)
71900	Industry Survey		\$ (8,372.50)	\$ (8,000.00)
72000	Meals & Entertainment		\$ (216.20)	\$ (1,500.00)
72100	Member Services Admin (certificates, etc)	\$ 3,000.00	\$ (2,364.59)	\$ (3,000.00)
72200	Training/New Materials Class D	\$ 12,000.00	\$ -	\$ -
72300	Staff Travel	\$ 12,000.00	\$ (11,284.32)	\$ (15,000.00)
72400	Website	\$ 500.00	\$ (2,669.50)	\$ (7,000.00)
72500	Zoning Bylaw		\$ (33,386.43)	\$ (15,000.00)
	Total Program Expenses	\$ 126,000.00	\$ (152,400.72)	\$ (141,500.00)
	<u>General Overhead Expenses</u>			
81100	Bank Service Charges	\$ 1,100.00	\$ (1,077.94)	\$ (2,000.00)
81200	Moneris/Paypal Txn Fees	\$ 2,500.00	\$ (2,653.62)	\$ (2,000.00)
81300	Finance charges		\$ -	\$ -
81400	Insurance	\$ 1,700.00	\$ (1,768.00)	\$ (5,000.00)
81500	Licences & Fees	\$ 250.00	\$ (225.00)	\$ (250.00)
81600	Non-deductible penalties		\$ -	\$ -
82100	Copying & Printing	\$ 2,500.00	\$ (2,315.20)	\$ (3,000.00)
82200	Internet Updates		\$ (335.32)	\$ -
82250	IT Support	\$ 2,000.00	\$ (1,149.99)	\$ (5,000.00)
82255	Financial services	\$ 24,000.00	\$ (24,000.00)	\$ (24,000.00)
82260	Part-time Admin Support		\$ (6,650.00)	\$ (12,000.00)
82500	Office Supplies	\$ 1,000.00	\$ (563.09)	\$ (2,000.00)
82600	Postage & Courier	\$ 2,000.00	\$ (1,277.27)	\$ (2,100.00)
82700	Rent Expense	\$ 12,000.00	\$ (10,599.40)	\$ (10,100.00)
82850	Subscriptions		\$ (838.72)	\$ (1,500.00)
82950	Telephone	\$ 3,500.00	\$ (3,424.72)	\$ -
83100	Audit Fees	\$ 7,500.00	\$ (6,500.00)	\$ (6,500.00)
83200	Legal Fees		\$ (909.50)	\$ -
84100	Salaries	\$ 205,000.00	\$ (195,648.92)	\$ (180,000.00)
84110	Benefit: CPP	\$ 4,000.00	\$ (3,731.63)	\$ (5,088.00)
84120	Benefit: EI	\$ 3,000.00	\$ (2,813.47)	\$ (1,910.00)
84200	Benefit: Health Plan	\$ 5,000.00	\$ (3,290.29)	\$ (3,000.00)
84450	Taxable Allowance	\$ 4,000.00	\$ (3,700.08)	\$ (5,000.00)
84500	Staff Development & Training		\$ -	\$ (1,000.00)
91000	Amortization	\$ 1,600.00	\$ (1,984.58)	\$ (2,000.00)
94600	Unrecoverable GST Expense	\$ 1,673.00	\$ (459.33)	\$ -
	Total General Overhead Expenses	\$ 284,323.00	\$ (275,916.07)	\$ (273,448.00)
	Total Expenses	\$ 410,323.00	\$ (428,316.79)	\$ (414,948.00)
	Net Profit/Loss	\$ 677.00	\$ (4,994.88)	\$ 2,052.00