



MINUTES
Annual General Meeting
10:00 a.m., Sunday, April 19th, 2009
Palermo Room, Capri Hotel and Conference Centre
Red Deer, AB

a) Introduction of New Members

Chairman Allison Byrne called the meeting to order at 10:00 a.m. A moment of silence was observed to remember former members who have passed.

The Chairman indicated that we have quorum and that the meeting would proceed. She thanked all members in the room for their attendance. She then introduced the Board of Directors who were present as well as the members of the Chairman's Council. She welcomed all new members and indicated that a listing is available at the credentials desk. She also indicated that copies of the 2008 Audited Financial statements were available at the back table as well as copies of the proposed amended Bylaws.

b) Reading of Minutes of last General Meeting

Secretary Nancy Carten indicated that all members were sent a copy of the minutes from the last General Meeting with their notification packages.

RESOLUTION

Moved by: Nancy Carten

Seconded by: Manjit Dhaliwal

BE IT RESOLVED that the Minutes of the Annual General Meeting held April 20, 2008 be adopted as circulated.

The motion was carried unanimously.

c) Business Arising from the Minutes

Chairman Allison Byrne asked if there was any business arising from the 2008 AGM minutes. As there was none, the next item on the agenda proceeded.

d) Reports of Officers

Chairman's Report

Chairman Allison Byrne welcomed everyone to the convention. She then highlighted some of the issues of the past year. These included the transition to a self governing Board and that things were running smoothly.

Chairman Byrne reported that she had been involved in the Judicial Review with Costco and Superstore and that while we had not been successful, it did give us a starting point for upcoming discussions with them. She indicated that the AGLC had hosted a session

in Calgary that she and the Executive Director had attended. She felt our presentation was very informative and was well received. At this meeting, the AGLC indicated that they would like to see the ALSA and Grocers Association speak as one voice and that voice should be that of ALSA. These discussions have started and will continue.

Other items reported on were the indication from AGLC that they will be supporting the one warehouse concept. We hope to have confirmation soon. ALSA has joined the Retail Council of Canada Coalition in their efforts to lower the costs of credit cards to retailers. Other government related issues included a presentation made to the Rural and Capital Region Caucus – again, very well received and with an attendance of 32 MLA's, she feels we reached many with our message about the importance of the Alberta Model..

In regards to the recent tax increase to liquor sales in the Province, the Chairman informed the members that she and the Executive Director have been active with A.L.I.R.T. in working to inform the government that any further increases if the \$180,000,000 budget requirement is not met would clearly impact all segments of this provincial industry.

RESOLUTION

Moved by: Allison Byrne Seconded by: Marvin Tkach

BE IT RESOLVED THAT *the Chairman's report be accepted as presented for information.*

The motion was carried unanimously.

e) Report of Audit Committee

Treasurer Rick Crook gave an overview of the Audited Financial Statements, which were available on the back table. He noted that these financials were easier to read since they were line by line and that the Auditors had noted this and had advised us of a very clean audit. He also noted that the Association currently has a \$28,525.00 surplus.

RESOLUTION

Moved by: Rick Crook Seconded by: Bob Richardson

BE IT RESOLVED THAT *the Audited Financial Statements for the Alberta Liquor Store Association for the year ending December 31, 2008 be adopted as presented.*

The motion was carried unanimously.

RESOLUTION

Moved by: Rick Crook Seconded by: Nancy Carten

BE IT RESOLVED THAT *the Board of Directors be authorised to appoint the Auditor's for 2009.*

The motion was carried unanimously.

f) Reports of Committees

◆ **Events Committee**

Marvin Tkach reported on behalf of the Chairman that the Events Committee had only one event to prepare for this year. He thanked the members of the committee for their part in helping to pull the convention together. He also stated that the staff of the Association had done a lot of work and they were to be commended for a job well done.

RESOLUTION

Moved by: Marvin Tkach Seconded by: Manjit Dhaliwal

BE IT RESOLVED THAT the Events Committee Report be accepted as presented.

The motion was carried unanimously.

◆ **Board Governance and Development**

Chairman Byrne reported that this committee had held a very successful Orientation session with the new Board very shortly after the last AGM. They had also begun developing a document for prospective Board members indicating their responsibilities and advising them of the desired traits for Board members. The committee was also very instrumental in developing the Alberta Model document which was and is being used when meeting with government departments.

RESOLUTION

Moved by: Allison Byrne Seconded by: Michael Tarkowski

BE IT RESOLVED THAT the Board Governance and Development Committee Report be accepted as presented.

The motion was carried unanimously.

◆ **Communication and Stakeholder Relations Committee**

Chairman Robyn Sneva indicated that this had been a very busy committee. The first order of business had been to raise the profile of ALSA within the Vendor magazine as well as to update the website. You will all have noticed the uniform message, colour and theme of all ALSA materials and we have noticed an increase in membership. The committee was also involved in developing the need for a person to work on new partnerships and to increase our membership further. This person would also be responsible for ensuring an effective communication plan. She then thanked Bonnie Lopushinsky for filling this position. And finally, Robyn acknowledged the successful launch of the ALSA Education Video series, which have had much positive feedback from members.

RESOLUTION

Moved by: Robyn Sneva Seconded by: Bob Richardson

BE IT RESOLVED THAT the Communication and Stakeholder Relations Committee Report be accepted as presented.

A question from the floor as to how to increase the attendance at the convention was raised. It was noted that several things have been tried and that we are open to ideas. At this time, Grant Schneider of Aligra Wines and Spirits volunteered to work on this committee.

The question was called and: - The motion was carried unanimously.

◆ **Bylaws Committee Report**

Chairman Byrne reported that our Bylaws had been written back in 1994 and that since that time, there had been several additions and some deletions. It was felt that the Bylaws should be gone through thoroughly with the thought of housekeeping and cleanup in mind. With that said, she reported that the document which had been mailed to all members and was before them now, was mainly a cleaned up version of the existing bylaws.

RESOLUTION

Moved by: Allison Byrne Seconded by: Nancy Carten

BE IT RESOLVED THAT the Amended ALSA Bylaws (as distributed) be adopted as presented.

Questions from the floor included one regarding section 4.02 Special General Meetings – it was suggested that 25% of the Active members may be too many. Individual stores would have a difficult time in garnering enough support to call a Special General Meeting. This item will be looked at for the 2010 Annual General meeting.

The election process was also questioned. Members were reminded of their opportunities to put forward resolutions/nominations, however, this item too will be looked at.

The question was called and: - The motion was carried unanimously.

◆ **Executive Director's Report**

Executive Director Laura Wright welcomed everyone to the 2009 Annual General Meeting and convention and noted that she was pleased to be standing before them today after her first year as ALSA's first employee. There has been a great deal of growth over this first year and she thanked the Chairman and Board for their support and direction as well as the staff of the Association.

She then identified the three main tasks she had been charged with upon her hiring – Financial sustainability of the Association; continued good Government Relations and of course Membership growth.

Financially, we depend on your membership dollars, partnership dollars and sponsorship to maintain our association. Through the communication and Stakeholder Relations committee, we have hired Bonnie Lopushinsky who brings a new expertise in marketing and new ways of communication with our members through an upgraded and more valuable information source in our website. We continue to look at new ways to use this technology.

We also, again through the Communication and Stakeholder Relation committee, were able to hire Heather Kingston who has opened up endless potential for expanded learning opportunities for store managers and their staff.

The Executive director also noted that she has been busy attending government functions, setting up coffee meetings and doing presentations with MLA's. Again, through our new programs, we are constantly working on increasing our membership.

RESOLUTION

Moved by: Bob Richardson Seconded by: Marvin Tkach

BE IT RESOLVED THAT *the Executive Director's Report be accepted as presented. The motion was carried unanimously.*

g) Unfinished Business

There were no items under Unfinished Business.

h) New Business

Nothing was brought forward.

i) Election of Officers and Directors

At this time, the Chairman turned the chair over to the Executive Director who outlined the ALSA Bylaws regarding election procedures. In accordance with these procedures the following elections were made by acclamation:

Executive:

Allison Byrne	Chairman	One Year Term
Adam Koziak	Vice-Chairman	One Year Term
Rick Crook	Treasurer	One Year Term
Nancy Carten	Secretary	One Year Term

RESOLUTION

Moved by: Michael Tarkowski Seconded by: Marvin Tkach

BE IT RESOLVED THAT *the acclaimed positions be ratified. The motion was carried unanimously.*

At this time, the Executive Director announced that we have three vacant positions. Central Northern Zone Director, Southern Zone Director and Director at Large.

Laura then called for nominations from the floor three times to fill the position of Northern Zone Director. There being no nominations, Laura requested a motion for nominations to cease.

RESOLUTION

Moved by: Marvin Tkach Seconded by: Robyn Sneva

BE IT RESOLVED THAT *nomination for Northern Zone Director cease.*

Carried unanimously.

Laura then called for nominations from the floor three times to fill the position of Southern Zone Director. There being no nominations, Laura requested a motion for nomination to cease.

RESOLUTION

Moved by: Michael Tarkowski Seconded by: Bob Richardson

BE IT RESOLVED THAT *nominations for Southern Zone Director cease.*

Carried unanimously.

Laura then called for nominations from the floor for the open position of Director-at-large. Ken Kosowan nominated Mr. Garry Hall. Mr. Hall declined. Grant Schneider nominated Jim Pettinger of Sherbrooke Liquor Store Edmonton. After a couple of questions, Jim agreed to let his name stand. Laura then called for nominations two more times. There being no further nominations, Jim Pettinger of Sherbrooke Liquor was acclaimed as Director-At-Large

At this time, Chairman Allison Byrne returned to the Chair. She wished everyone a successful convention and year. She then called for a motion to adjourn.

j) Adjournment

RESOLUTION

Moved by: Marvin Tkach

BE IT RESOLVED THAT *the Alberta Liquor Store Association Annual General Meeting of April 19, 2009 adjourn at 11:10 a.m.*